

Hardigg Industries, Inc. • Berry Plastics Corporation
 • Exact Target, Inc. • Arvin Sango, Inc. • Beckman Coulter, Inc.
 • Bemis Company, Inc. • David Powers Motorsports, Inc. • Advance
 Stores Company, Inc. • Maaguzi, LLC • Sunright America, Inc. • M & S Precision
 Manufacturing • L & D Mail Masters, Inc. • Marvel Industries • Crown Equipment
 Corp. • Redcats USA, LP • TS Tech North America, Inc. • FlexForm Technologies,
 LLC • Morning Star Energy, LLC • AT&T • Keronite, Inc. • MED Institute •
 Plasmatronics, LLC • Indalex Inc. • Bunge North America (East), Inc. • Hill-Rom
 Services, Inc. • ACES Power Marketing • Vitran Express, Inc. • PMG Indiana Corp.
 • Hoosier Tire & Rubber Corp. • Hoosier Racing Tire Corp. • Interactive Intelligence
 Inc. • VeraSun Energy Corp. • Info-Lite Corp. • New Sunshine, LLC • Haverstick
 Consulting • AT&T Mobility LLC • The Capital Group Companies, Inc. • Greene
 Concepts, LTD • Harlan Bakeries, Inc. • Francesville Drain Tile Corp. • Saturn Wheel
 Co., Inc. • Vestil Manufacturing Corp. • CVS Indiana, LLC • Angel Learning, Inc. •
 Biofuels International, Inc. • MonoSol, LLC • Tri-Co Solutions • Bensussen Deutsch
 & Associates, Inc. • Flutes, Inc. • **Another Record Year** • Novozymes Biologicals,
 Inc. • Midwest Express Group • Zimmer, Inc. • North Manchester Ethanol, LLC
 • 3D Machine, Inc. • Babicz Guitars USA, Inc. • Miasa Automotive LLC • ATTC
 Manufacturing, Inc. • Sullivan Palatek • ArcelorMittal • Lawrenceburg Distillers
 Indiana, LLC • Flint & Walling, Inc. • Hachette Book Group USA • Creative Press,
 Inc. • ASUS Technology Service, Inc. • Wayne Taylor Racing, LLC • CFM U.S.
 Corporation • Edy's Grand Ice Cream • SMC Corporation of America • Doane Pet
 Care Company • GETRAG Corp. • NetShape Technologies Inc. • INIG, Inc. • Vertex
 • Veolia Water Indianapolis • Sunrise Medical HHG, Inc. • Alexin, LLC • AG Growth
 • Jarden Home Brands, LLC • Whirlpool Corporation • Steel Dynamics, Inc. • TI
 Automotive • Becker Acroma Corporation • Indiana Fineblanking Division of MPI,
 International • ECP Safe-Way, LLC • Madison Tool & Die, Inc. • American Global
 Management • Nestle Waters North America Holdings, Inc. • T2 Systems, Inc. •
 Courier Kendallville, Inc. • Advantage Lumber Company, LLC • Q-Edge Corporation
 • Really Cool Foods • Connexions, Inc. • Arcadia Resources, Inc. • Cook Pharmica
 LLC • Flodraulic Group Inc. • The Wolf Envelope Company • Novae Corp. • Nice-
 Pak Products, Inc. • AQUMed Manufacturing, LLC • Major Tool & Machine, Inc. •
 AT&T • Casting Technology Company • Affiliated Computer Services • Amazon •
 Ice River Springs Kentland LLC • Applied Extrusion Technologies, Inc. • IBM • Ten
 Cate Enbi, Inc. • Georg Utz, Inc. • Fusion Alliance, Inc. • MonoSol Rx, LLC • Heidtman
 Steel Products, Inc. • Supreme Building Technologies, Inc. • United Parcel Service, Inc.
 • Toyota Boshoku America, Inc. • KVK US Technologies, Inc. • Dow Corning STI,
 Inc. • Quality Trailer Products • Illinois Tool Works, Inc. • Eagle Steel Products, Inc.
 • Veriana Networks • Berry Plastics Corporation • Foamex LP • Marine Builders,
 Inc. • Tenneco Automotive Operating Company • Dormir, LLC • Medco Health
 Solutions • C&K Tool • HSAC Acquisition Corp. • Harland Clarke •
 Selective Insurance Group, Inc. • Prime Distribution Services,
 Inc. • Baekgaard LTD of Indiana, Inc. • US Cold Storage, Inc. •
 Ryder Integrated Logistics • Asset Recovery & Recycling, Inc. •
 CSpine, Inc. • Siemens Medical Solutions Diagnostics • PIZO
 Operating Company, LLC • McJunkin Corp • Nyloncraft, Inc. •
 AIT Laboratories, Inc. • Indiana Flex Fuels, LLC • Cereplast, Inc.
 • M-Tec Corporation • MKM Machine Tool Company, Inc. • R.R.
 Donnelley & Sons Company • Defender Security Company •
 LHP, Inc. • Toll Processing Services, LLC • Task Force Tips,
 Inc. • American Oak Preserving Co., Inc. •
 OFS Brands Holdings, Inc.

2007 Indiana Economic Development Corporation Annual Report



Overview

The Indiana Economic Development Corporation (IEDC) is the state of Indiana's lead economic development agency. The IEDC was officially established under Governor Mitch Daniels in February 2005 to support economic development efforts in the state of Indiana, replacing the former Indiana Department of Commerce. The IEDC is organized as a public-private partnership, governed by a 12-member board of directors chaired by Governor Daniels. Its chief mission is to grow and retain businesses in Indiana and to attract new businesses to the state.

“Indiana has an entrepreneurial spirit and an administration and general culture that’s pro-business.”

Kenneth Klepper,
President and Chief Operating Officer,
Medco Health Solutions, Inc.



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Message from the IEDC

For the third consecutive year, Indiana has set a new job commitments record.

In 2007, 158 companies from across the state, country and world chose Indiana over another place to bring their next job-creating investments. These companies will create more than 22,600 new jobs in the Hoosier state during the next several years. The average hourly wage for the new jobs is \$20.56 – substantially above the state average wage of \$18 per hour.

Since establishment of the IEDC in early 2005, Indiana has set and then exceeded all previous marks for competitive job creation. Nearly 500 companies have committed to create more than 60,000 new jobs in Indiana and invest more than \$14 billion in their Indiana operations since January 2005. Nearly half of the new jobs secured by the IEDC will come to communities with a population of 25,000 or less – evidence that our focus on the economic revival of Indiana's smaller towns and communities is beginning to pay off.

The companies committing to Indiana this year will create jobs across our state in diverse industries. These include life sciences companies such as Medco (Whitestown), Zimmer (Warsaw), CSpine (Plymouth), and Beckman Coulter (Indianapolis); information technology and telecommunications firms such as Exact Target (Indianapolis), Amazon (Munster), and AT&T (Evansville and Indianapolis); and manufacturing companies such as Berry Plastics (Evansville), Really Cool Foods (Cambridge City), Chrysler/GETRAG (Tipton), and TS Tech (New Castle).

Today, Indiana is clearly outpacing its Midwest counterparts in new job creation and is standing out as a destination of choice nationally. Our unemployment rate is now at a six-year low at 4.5 percent – the lowest in the Midwest. We have the lowest business costs in the Midwest and fourth lowest in the United States (Forbes, July 2007). Our tax climate ranks first in the Midwest and 12th nationally (Tax Foundation's 2007 Business Tax Climate Index).

We have made great gains the past few years. Continued Hoosier determination and a focus on creating the best possible environment for economic growth will ensure success on the jobs front in 2008 and beyond.



Mitchell Daniels

Governor Mitchell E. Daniels, Jr.
IEDC, Chairman of the Board



Nathan J. Feltman

Nathan J. Feltman
Secretary of Commerce

Business Development

2007 Overview

The IEDC's success in attracting competitive projects to Indiana in 2007 resulted in 158 companies committing to create 22,627 jobs and invest more than \$3.38 billion in our state.

Consistent with our goal to raise Hoosier per capita income, the average hourly wage for new jobs committed in 2007 is \$20.56 per hour – well above the current statewide average of \$18 per hour. Moreover, nearly 50 percent of these projects were located in cities and communities of less than 25,000 residents.

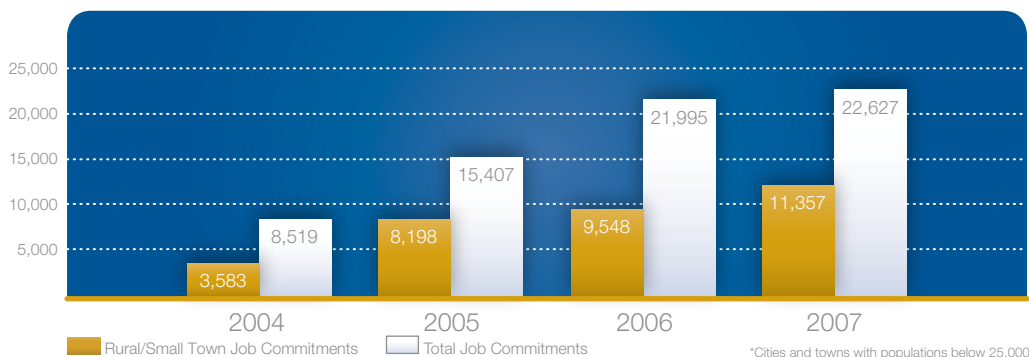
The companies committing to Indiana in 2007 represent diverse industries, including life sciences, advanced manufacturing (automotive, aerospace and pharmaceutical), food processing, biofuels, logistics/distribution, motorsports, and insurance and financial services.

The IEDC's business development mission is supported by an aggressive and strategic approach to business outreach and engagement. By continuing to target industries where Indiana has a strategic advantage, the IEDC is able to quickly identify high-priority opportunities for the state and engage company decision makers and their advisors.

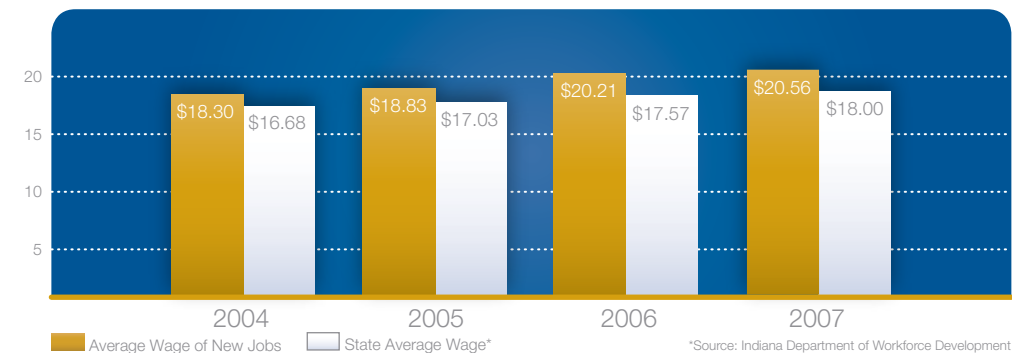
The IEDC worked with many existing Indiana companies to encourage their further growth and expansion. In fact, more than 60 percent of all competitive projects were with existing Indiana companies. In addition to the competitive successes, worker training and expansion opportunities with existing Indiana companies in 2007 resulted in commitments to create 2,457 new jobs and invest more than \$713 million in capital improvements.

Job Commitments

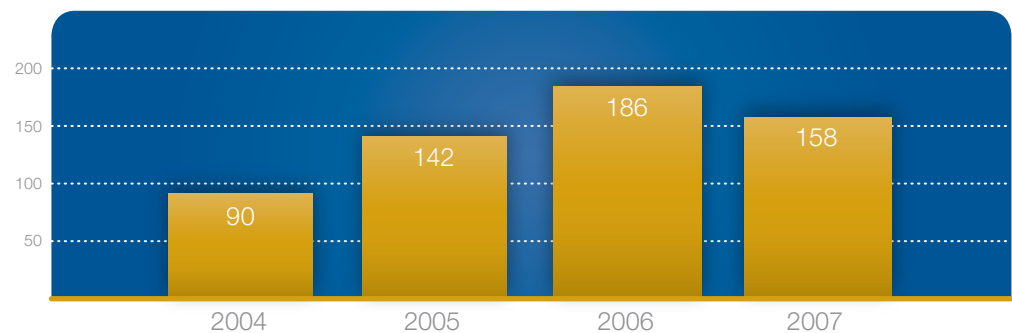
APPROXIMATELY ONE-HALF OF NEW JOBS ARE COMING TO SMALL TOWNS.*



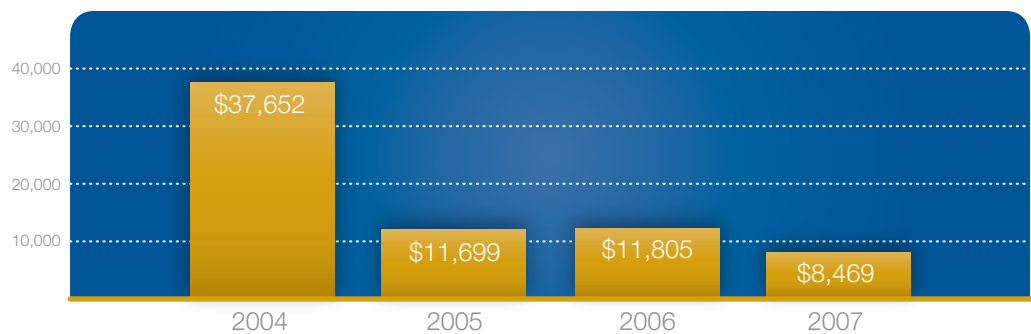
Average Hourly Wages of New Jobs



Competitive Deals



Incentives Per Job



Industry Focus

The IEDC aggressively seeks out job-creating investments in all industries. However, special emphasis is placed on the following sectors, which have the potential to leverage Indiana's natural competitive advantages and to attract the type of quality jobs that lead to further economic prosperity and economic diversification:

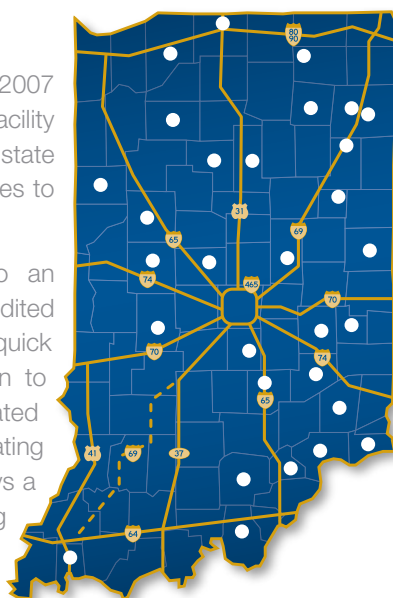
- Life Sciences
- Information Technology
- Advanced Manufacturing
- Transportation, Distribution and Logistics
- Insurance and Financial Services
- Value-added Agriculture
- Motorsports
- Film

Shovel Ready

Indiana's Shovel Ready program expanded to 30 sites in 2007 and continues to lower the cost of site selection and facility construction time for business, improve efficiency of state permitting, and improve the ability of Indiana communities to attract new economic development.

To qualify for Shovel Ready, a site must undergo an environmental screening process, thus qualifying for expedited permitting with state regulatory agencies and enabling quick business investment and expansion. Medco's decision to build the world's largest and most advanced automated pharmacy on a Shovel Ready site in Boone County, creating 1,300 new Indiana jobs, indicates that the program plays a vital role in state economic development efforts by helping companies identify sites that can be rapidly developed and are ready for investment.

● Shovel Ready Locations



Indiana Sites & Buildings Database

The Indiana Sites & Buildings Database greatly enhances the site selection process by listing all available properties across the state at one convenient location on the IEDC Web site, www.AccelerateIndiana.com.

The Sites & Buildings Database includes available property site-selection queries, property reports, dynamic demographic analysis, a property input site and property listing database, and the renewal and maintenance of property listings.

Users can click on any location in the state to see a map showing available properties in that area. The database will generate presentation-quality reports based on the user's requirements. The Sites & Buildings Database is updated by the Indiana Business Research Center using an online Geographic Information System application.

Business Development

Accelerating Growth

In 2007, the IEDC and other state agencies continued implementation of the Accelerating Growth strategic plan, which outlines 37 initiatives that focus on innovation, talent and investment. Through 2007, 14 of the plan's economic initiatives were completed and another 23 are moving toward completion.

Key activities pursued as part of Accelerating Growth include the continued reform and redesign of Indiana's Small Business Development Center (SBDC) network and the launch of the Regional Economic Development Partnership Program. The IEDC's efforts to more closely align SBDC services with the needs of businesses have already met with significant positive customer feedback. Additionally, the creation of the Regional Economic Development Partnership Program will help support the types of regional collaborations identified in Accelerating Growth as being a critical part of statewide economic development.

Economic Development Legislation

The governor and the IEDC worked with members of the Indiana General Assembly to support new legislation supportive of long-term economic growth. Major economic development legislation from the 2007 legislative session included:

- Creation of the Indiana High Growth Fund – This new resource supports the IEDC's efforts to compete for expansion and attraction opportunities with companies that are engaged in technology-intensive, high value-added activities paying above average wages.
- Creation of the Life Sciences R&D Growth Fund – This new fund enhances the IEDC's ability to partner with the state's research universities to stimulate the transfer of research and technology into marketable products and recruit and retain world class scientists engaged in life sciences research with high commercial potential.
- Patent Income Exemption – Indiana now exempts certain patent-derived income from the calculation of a business' income tax liability. This measure is designed to spur increased patent activity and the growth of knowledge-based businesses.
- Cellulosic Tax Credits – The General Assembly authorized \$20 million in cellulosic ethanol production tax credits to promote the development of Indiana's cellulosic fuel industry.
- Regional Development Authorities – Legislation allowing for the creation of up to two Regional Development Authorities in each Indiana Economic Growth Region encourages counties and municipalities to pool economic resources and create an environment for regional economies to be attractive for future economic development opportunities.
- Certified Technology Park Recertification – The Certified Technology Park (CTP) recertification process grants IEDC necessary oversight of the CTP program and supports the development of a first-class CTP program for Indiana. Communities in which CTPs are established must submit information on their CTP's economic performance to the IEDC every four years in order to receive continued CTP designation.
- Reauthorization of funding for the 21st Century Research and Technology Fund
- Extension of the Venture Capital Investment Tax Credit

Indiana—Gaining National Attention

Indiana's improved economic environment garnered national attention in 2007 as business experts, trade organizations and business media took notice of the state's strong economy and job growth, low unemployment rate, and improved business growth and job creation environment. Here are a few examples:

- Indiana has the lowest business cost index in the Midwest and the fourth lowest in the country, according to the July 2007 Forbes magazine.
- Indiana ranks first in the Midwest and 12th nationally in the Tax Foundation's 2007 Business Tax Climate Index.
- Indiana ranked number one in North America in 2006 for in-sourcing production jobs and second in R&D job creation as a result of inbound international investment, according to a 2007 report by IBM's PLI-Global Location Strategies service.
- Indiana ranked first in the Midwest and third in the nation in Site Selection magazine's Competitiveness Award, which ranks states' effectiveness in attracting new jobs and capital investment.

Domestic Outreach

The IEDC unveiled "Come on IN," a marketing campaign initially focused on luring businesses from Illinois and Michigan. The campaign uses outdoor advertising and radio spots in major markets to entice out-of-state businesses to consider locating or expanding in Indiana. The campaign touts Indiana's low business taxes, low workers' compensation and unemployment insurance rates, high-quality working environment and overall business competitiveness.

In coordination with local economic development officials, the IEDC also led numerous engagement efforts throughout 2007 targeting site selection consultants and corporate real estate executives.

These include:

- Meetings in Dallas (March), New York (June), Chicago (August) and Atlanta (September) with industry and company leaders to discuss the benefits of locating their businesses in Indiana
- Site Consultant Conferences
 - BIO International Convention, Boston (May) – The largest biotech trade show in the world
 - CoreNet Global Summit, Denver (April)
 - Expansion Management and Area Development Roundtables, Pinehurst, North Carolina (June), and Savannah, Georgia (December)
 - IAMC (Industrial Asset Management Council), St. Louis (October)
 - NAIOP (National Association of Industrial and Office Properties), Atlanta (October)
 - SIOR, St. Louis (November)
- Performance Racing Industry Show, Orlando (December) – The largest motorsports trade show in the world



International Outreach

Foreign investment represents an important element of the state's economic growth strategy to bring more new jobs, opportunity and capital investment to communities across Indiana. Business today is global and building relationships is essential to winning new opportunities.

The IEDC's international development efforts are supported by field offices in six international locations. These offices focus primarily on identifying investment opportunities with international companies.



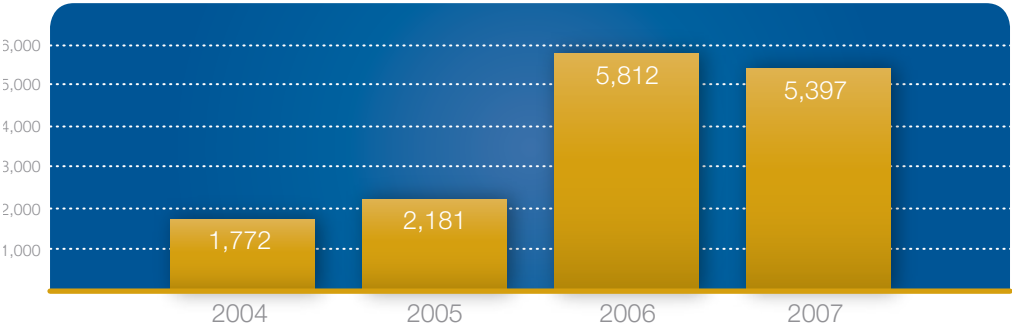
Indiana ranked number one in North America in the creation of production jobs through international investment in 2006, according to a 2007 study by IBM. Since 2005, international companies have committed more than \$5.7 billion into their Indiana operations and created more than 13,000 new jobs.

In an effort to capture more job-creating investments from abroad, Governor Daniels led his first investment mission to Europe in May and his third mission in three years to Japan in September. These efforts led to numerous successes, including German-based GETRAG Corp.'s decision to build a new transmission production plant in Tipton and Toyota Boshoku's decision to locate a new seat frame assembly facility in Princeton. Investment commitments by international companies in 2007 totaled \$1.01 billion.

The IEDC's 2007 international engagements included:

- Governor's mission to Germany and United Kingdom (May)
- Governor's mission to Japan (September)
- IEDC company visits in Australia (October)

International Company Job Commitments



During the 2007 Japan trade mission, Governor Mitch Daniels and the IEDC team visit Masuda Manufacturing, parent company of Tomasco Indiana, located in Winchester.

The IEDC has brought renewed emphasis to the role that entrepreneurship must play in Indiana's economic development. Through a variety of programs and services, the IEDC offers startup and small companies financing, training, grant procurement and peer networking opportunities.

21st Century Research and Technology Fund

As the key catalyst in the development of a robust innovation economy in Indiana, the 21st Century Research and Technology Fund (21 Fund) invests in market-changing technologies that have the potential to create high-wage, high-skill jobs for Hoosiers.

Created by the Indiana General Assembly in 1999 and brought under the leadership of the IEDC in 2005, the goal of the fund is to enhance commercial development of new technologies and encourage the creation of partnerships between universities and businesses. These partnerships build on the innovation process of converting research ideas into commercially viable products and high-growth companies, which in turn create jobs in Indiana communities.

Under Governor Daniels' leadership, the IEDC has refocused the 21 Fund to support promising early-stage, high-tech companies that are in need of critical seed capital. This change in focus has ensured that many more of our most promising innovations are able to stay and grow in Indiana-based companies, which have the potential to create thousands of new jobs in our state.

In 2007, the 21 Fund made 21 awards totaling more than \$30.6 million to Indiana ventures that are actively developing and commercializing innovative new products. These awards were made to entrepreneurial companies and to Centers of Excellence at universities that have developed a commercial relationship with an Indiana business.

The following entities received 21 Fund awards in 2007 (excludes SBIR/STTR matching awards):

- ChaCha Search
- Cine-tal Systems
- Comfort Motion Technologies
- Dealerflow
- EmNet
- FlowCo
- HealthCall
- ImmuneWorks
- IU Center of Excellence in Neuroimaging
- Kinetic Art & Technology
- Paul C. Krause & Associates
- Kylin Therapeutics
- Merrick Healthcare Solutions
- OBS Medical
- ParaPRO
- Precise Path Robotics
- Purdue: Microscale Cooling (Dr. Suresh Garimella)
- RestAssured
- SonarMed
- Tracera
- Wolf Technical Services

Improving Indiana's Entrepreneurial Culture

In 2007, the IEDC worked to enhance Indiana's entrepreneurial culture through a variety of activities that encouraged, supported and enhanced Indiana entrepreneurs and small business owners. IEDC activities included:

- Indiana Collegiate Entrepreneur Bootcamp, which attracted more than 300 college students to its inaugural event on March 22 in Indianapolis. Organized in conjunction with TechPoint, the day-long event gave Indiana students the opportunity to meet with Indiana's top entrepreneurs and investors.
- Indiana Entrepreneurship Week, held November 5–9, featured statewide events and activities to promote and celebrate entrepreneurs who start and grow their companies in Indiana.
- The Venture Idol Competition, held November 8, showcased Indiana entrepreneurs who have exciting new innovations hitting the market. The finale for the statewide contest was held before an audience of 200 angel investors, venture capitalists and peer entrepreneurs.
- INBiz magazine, an exciting publication for Indiana entrepreneurs and high-growth companies. Distributed each spring and fall, the magazine includes insightful articles penned by Indiana's leading business development experts.



Governor Mitch Daniels presented Robert L. Karlinsey, chief scientific officer for Indiana Nanotech LLC of Indianapolis, a prize for the company's winning product at the 2007 Venture Idol Competition, which recognized Indiana companies that are commercializing innovative new technologies.

SBIR/STTR Matching Program

Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) grants can provide the means to transform cutting edge ideas and technologies into commercial ventures creating new jobs for Hoosiers.

In 2007, the IEDC continued the SBIR/STTR Phase I matching program through the 21st Century Research and Technology Fund. Many of Indiana's SBIR/STTR Phase I award recipients utilize this program to leverage federal SBIR/STTR grants as they invest in promising new technologies. In 2007, 47 innovative SBIR/STTR grant recipients received \$4.2 million in matching funds through this program.

The IEDC launched the Indiana SBIR Phase II Commercialization Enhancement Program in 2007, establishing Indiana as one of only two states in the nation to offer an SBIR Phase II enhancement program. Modeled after highly successful SBIR Phase I matching program, this initiative provides matching grants to support the technology commercialization efforts of SBIR Phase II awardees.

Venture Capital Investment Tax Credit

Indiana's Venture Capital Investment (VCI) tax credit is a significant boost to Indiana startup and emerging high-growth companies that are in need of critical growth capital. The VCI credit provides a 20 percent tax credit to the individual or corporate investors in such companies that have been pre-qualified by the IEDC as high-growth potential companies. Investors providing qualified debt or equity capital to VCI-qualified companies receive a credit against their Indiana income tax liability.

The VCI tax credit represents a significant incentive to these early stage investors to invest in Indiana's high potential, young companies. In 2007, 61 Indiana companies were qualified as VCI-eligible with plans to utilize the VCI tax credit to raise \$101.5 million in venture capital funding. The number of investors utilizing the program continues to increase each year with more than 800 angel, venture capital and corporate investors in our database.

Indiana Small Business Development Center

The Indiana Small Business Development Center network, made up of 11 regional centers, assists entrepreneurs and small businesses by advising Indiana entrepreneurs and businesses and linking them to resources and programs offered by the state, academic and private sectors in cooperation with the U.S. Small Business Administration. Through 2007, the network had helped create or retain 1,753 Indiana jobs and helped businesses obtain \$37 million in financing while serving more than 2,700 entrepreneurs through one-on-one meetings.

The SBDC network offers valuable resources for entrepreneurs, including business feasibility and business planning tools, dynamic market research studies, and cash-flow and financial analysis. The network aims to improve businesses' access to local and statewide capital and procurement opportunities, identify markets and customers, and assist in all forms of planning. The network's goal is to help viable Indiana businesses to start, existing businesses to grow, and growing businesses to thrive.

The state of Indiana committed an additional \$500,000 in each of the next two years to the SBDC network. The IEDC is investing these resources to further develop the network with new products and programs for businesses, new personnel, and additional highly trained advisors.

Contributors

Supporters of Indiana’s economic development efforts contributed \$847,238 to the Indiana Economic Development Foundation in 2007. The financial generosity of these contributors aided in the success of the IEDC in 2007.

The IEDC would like to thank the following contributors and sponsors for supporting state economic development efforts.*

5MetaCom	Indianapolis Power & Light
AEP	Indy Partnership
Ball State University	Ivy Tech Community College
BioConvergence LLC	Jackson County Industrial
City of Noblesville	Development Corp.
Dow AgroSciences	KPMG
Duke Energy	Logansport-Cass County Economic
EDC of Elkhart County	Development Foundation
EDC of Greater LaPorte	Miami County Economic
EDC of Harrison County	Development Authority
EDC of Lafayette/West Lafayette	Motorsport Industry Association
EDC of Steuben County	NIPSCO
Energize–ECI	Northeast Indiana Regional Marketing
Force Construction Company	Partnership Inc.
Greencastle/Putnam County	Perry County Development Corp.
Development Center	PreClinOmics
Hamilton County Alliance	ProLiance Energy LLC
Hendricks County Economic	Purdue Research Foundation
Development Partnership	Purdue University
Hoosier Energy	River Ridge Development Authority
IBM	Safis Solutions
Ice Miller	The Anson Group
Indiana Health Industry Forum	Vectren
Indiana Municipal Power Agency	Warren County Local Economic
Indiana University	Development Organization
Indianapolis Convention &	
Visitors Association	

*Contributors of \$1,000 or more are listed.

2007 Indiana Economic Successes

Following is a comprehensive list of economic successes achieved by the IEDC in 2007.

Competitive Deals

COMPANY	COUNTY	NEW JOBS	INVESTMENT
3D Machine, Inc.	Newton	27	\$3,100,000
ACES Power Marketing	Hamilton	35	\$4,600,000
Advance Stores Company, Inc.	Jasper	636	\$48,400,000
Advantage Lumber Company, LLC	DeKalb	32	\$92,100,000
Affiliated Computer Services	Madison	500	\$1,003,000
AG Growth	Randolph	71	\$4,300,000
AIT Laboratories, Inc.	Marion	120	\$8,000,000
Alexin, LLC	Wells	51	\$56,000,000
Amazon	Lake	75	TBD
American Global Management	Marion	70	\$4,000,000
American Oak Preserving Co., Inc.	Starke	14	\$925,000
Angel Learning, Inc.	Marion	154	\$10,400,000
Applied Extrusion Technologies, Inc.	Vigo	60	\$9,700,000
AQuMed Manufacturing, LLC	Wayne	10	\$475,000
Arcadia Resources, Inc.	Marion	315	\$3,900,000
ArcelorMittal	Lake	230	\$30,000,000
Arvin Sango, Inc.	Jefferson	39	\$42,800,000
Asset Recovery & Recycling, Inc.	Marion	34	\$337,500
ASUS Technology Service, Inc.	Clark	200	TBD
AT&T	Various	475	TBD
AT&T (SBC Internet Services, Inc.)	Marion	427	\$4,600,000
AT&T Mobility LLC	Vanderburgh	600	\$22,300,000
ATTC Manufacturing, Inc.	Perry	90	\$49,900,000
Babicz Guitars USA, Inc.	Allen	19	\$633,600
Baekgaard LTD of Indiana, Inc.	Allen	55	\$3,600,000
Becker Acroma Corporation	Clark	38	\$4,000,000
Beckman Coulter, Inc.	Marion	212	\$6,300,000
Bemis Company, Inc.	Vigo	29	\$21,600,000
Bensussen Deutsch & Associates, Inc.	Hendricks	51	\$3,300,000
Berry Plastics Corporation	Vanderburgh	49	\$43,000,000
Berry Plastics Corporation	Vanderburgh	250	\$20,900,000
Big Train, Inc.	Bartholomew	82	\$6,300,000
Biofuels International, Inc.	Spencer	50	\$175,000,000
Bunge North America (East), Inc.	Adams	0*	\$9,000,000
C&K Tool	Steuben	66	\$3,500,000
Casting Technology Company	Johnson	42	\$1,800,000
Cereplast, Inc.	Jackson	200	\$7,300,000
CFM U.S. Corporation	Huntington	214	\$4,400,000
Connexions, Inc	Clark	750	\$6,700,000

*243 jobs retained

Competitive Deals

COMPANY	COUNTY	NEW JOBS	INVESTMENT
Cook Pharmica LLC	Monroe	206	\$84,000,000
Courier Kendalville, Inc.	Noble	175	\$34,000,000
Creative Press, Inc.	Vanderburgh	20	\$8,800,000
Crown Equipment Corp.	Fayette	23	\$3,700,000
CSpine, Inc.	Marshall	49	\$3,200,000
CVS Indiana, LLC	Marion	85	\$3,700,000
David Powers Motorsports, Inc.	Hendricks	42	\$3,860,000
Defender Security Company	Marion/Various	1,134	\$15,000,000
Doane Pet Care Company	Jay	51	\$12,800,000
Dormir, LLC	Hamilton	161	\$2,500,000
Dow Corning STI, Inc.	Noble	21	\$5,700,000
Eagle Steel Products, Inc.	Clark	27	\$8,000,000
ECP Safe-Way, LLC	Kosciusko	57	\$1,200,000
Edy's Grand Ice Cream	Allen	68	\$30,400,000
EMCON Technologies LLC	Bartholomew	137	\$16,200,000
EMCON Technologies, LLC	Bartholomew	26	\$13,200,000
Exact Target, Inc.	Marion	90	\$14,300,000
FlexForm Technologies, LLC	Elkhart	39	\$5,000,000
Flint & Walling, Inc.	Noble	25	\$5,500,000
Flodraulic Group Inc.	Hancock	11	\$2,600,000
Flutes, Inc.	Marion	27	\$6,900,000
Foamex LP	Allen	30	\$10,800,000
Francesville Drain Tile Corp.	Pulaski	7	\$4,100,000
Fusion Alliance, Inc.	Marion	111	\$2,000,000
Georg Utz, Inc.	Bartholomew	100	\$12,000,000
GETRAG Corp.	Tipton	1,400	\$455,000,000
Greene Concepts, LTD	Greene	61	\$8,300,000
Hachette Book Group USA	Boone	38	\$12,000,000
Hardigg Industries, Inc.	Marion	75	\$5,500,000
Harlan Bakeries, Inc.	Marion	150	\$25,000,000
Harland Clarke	Clark	49	\$1,700,000
Haverstick Consulting	Marion	40	\$3,200,000
Heidtman Steel Products, Inc.	DeKalb	18	\$13,500,000
Hill-Rom Services, Inc.	Ripley	80	\$1,600,000
Hoosier Racing Tire Corp.	St. Joseph	39	\$5,000,000
Hoosier Tire & Rubber Corp.	Marshall	95	\$18,400,000
HSAC Acquistion Corp	Allen	149	\$5,000,000
IBM	Marion	6	TBD
Ice River Springs Kentland LLC	Newton	56	\$20,000,000

2007 Indiana Economic Successes (cont.)

Competitive Deals

COMPANY	COUNTY	NEW JOBS	INVESTMENT
Illinois Tool Works, Inc. (ITW Tomco)	Noble	83	\$2,400,000
Indalex Inc.	Fayette	62	\$22,100,000
Indiana Fineblanking Division of MPI, International	Starke	110	\$8,600,000
Indiana Flex Fuels, LLC	LaPorte	27	\$9,000,000
Info-Lite Corp.	Marion	188	\$3,800,000
INIG, Inc.	Newton	80	\$23,600,000
Interactive Intelligence Inc.	Marion	637	\$39,900,000
Jarden Home Brands, LLC	Delaware	46	\$3,900,000
Keronite, Inc.	Johnson	25	\$1,550,000
KVK US Technologies, Inc.	Henry	25	\$3,500,000
L & D Mail Masters, Inc.	Floyd	46	\$4,200,000
Lawrenceburg Distillers Indiana, LLC	Dearborn	150	\$8,900,000
LHP, Inc.	Bartholomew	325	\$1,070,000
M & S Precision Manufacturing	Decatur	83	\$7,900,000
Maaguzi, LLC	Hamilton	42	\$556,920
Madison Tool & Die, Inc.	Jefferson	58	\$15,300,000
Major Tool & Machine, Inc	Marion	53	\$19,300,000
Marine Builders, Inc.	Clark	93	\$1,900,000
Marvel Industries (Northland Corp.)	Wayne	20	\$6,300,000
McCullough Fabricating, Inc.	Lawrence	57	\$1,300,000
McJunkin Corp	Lake	32	\$2,100,000
MED Institute	Tippecanoe	130	\$15,100,000
Medco Health Solutions	Boone	1,306	\$165,000,000
Miasa Automotive LLC	Delaware	12	\$1,400,000
Midwest Express Group	Decatur	46	\$10,800,000
MKM Machine Tool Company, Inc	Clark	52	\$6,700,000
MonoSol Rx, LLC	Porter	144	\$59,600,000
MonoSol, LLC	LaPorte	36	\$10,500,000
Morning Star Energy, LLC	Vermillion	45	\$111,900,000
M-Tec Corporation	Elkhart	40	\$3,100,000
Nestle Waters North America Holdings, Inc.	Johnson	64	\$33,400,000
NetShape Technologies Inc.	Clark	17	\$535,000
New Sunshine, LLC	Marion	55	\$9,200,000
Nice-Pak Products, Inc.	Johnson	152	\$56,000,000
North Manchester Ethanol, LLC	Wabash	41	\$120,000,000
Novae Corp.	Huntington	105	\$1,000,000
Novozymes Biologicals, Inc.	Noble	5	\$2,300,000
Nyloncraft, Inc.	St. Joseph	50	\$2,500,000
OFS Brands Holdings, Inc.	Dubois	300	\$81,000,000
PIZO Operating Company, LLC	Marion	30	\$210,000

Competitive Deals

COMPANY	COUNTY	NEW JOBS	INVESTMENT
Plasmatronics, LLC	Lake	221	\$2,300,000
PMG Indiana Corp.	Bartholomew	73	\$12,500,000
Prime Distribution Services, Inc.	Hendricks	48	\$1,800,000
Q-Edge Corporation	Hendricks	1,456	\$15,500,000
Quality Trailer Products	Steuben	27	\$448,000
R.R. Donnelley & Sons Company	Montgomery	61	\$78,500,000
Really Cool Foods	Wayne	1,000	\$100,000,000
Redcats USA, LP	Marion	42	\$21,400,000
Ryder Integrated Logistics	Hendricks	46	\$510,000
Saturn Wheel Co., Inc.	Huntington	32	\$1,100,000
Selective Insurance Group, Inc.	Hamilton	40	TBD
Siemens Medical Solutions Diagnostics	Elkhart	68	\$11,100,000
SMC Corporation of America	Hamilton	275	\$45,500,000
Steel Dynamics, Inc.	Whitley	52	\$75,000,000
Sullivan Palatek	LaPorte	52	\$14,000,000
Sunright America, Inc.	Bartholomew	45	\$19,400,000
Sunrise Medical HHG, Inc.	Hendricks	70	\$3,300,000
Supreme Building Technologies, Inc	Steuben	60	\$1,500,000
T2 Systems, Inc.	Marion	92	\$1,100,000
Task Force Tips, Inc.	Porter	50	\$15,300,000
Ten Cate Enbi, Inc.	Shelby	34	\$4,600,000
Tenneco Automotive Operating Company	Steuben	42	\$6,000,000
The Capital Group Companies, Inc.	Hamilton	317	\$32,000,000
The Wolf Envelope Company	Steuben	26	\$1,800,000
TI Automotive	DeKalb	87	\$4,300,000
Toll Processing Services, LLC	Porter	41	\$9,000,000
Toyota Boshoku America, Inc.	Gibson	230	\$66,000,000
Tri-Co Solutions	Allen	115	\$1,000,000
TS Tech North America, Inc.	Henry	300	\$32,800,000
United Parcel Service, Inc	Allen	15	\$11,000,000
US Cold Storage, Inc.	Boone	100	\$38,700,000
Veolia Water Indianapolis	Marion	95	\$3,200,000
VeraSun Energy Corp.	White	51	\$150,000,000
Veriana Networks	Grant	285	\$16,400,000
Vertex	Marion	400	TBD
Vestil Manufacturing Corp.	Steuben	104	\$8,200,000
Vitran Express, Inc.	Marion	33	\$25,900,000
Wayne Taylor Racing, LLC	Marion	20	\$405,000
Whirlpool Corporation	Hendricks	158	\$9,300,000
Zimmer, Inc.	Kosciusko	142	\$66,200,000

2007 Indiana Economic Successes (cont.)

Expansion/Retention/Training Projects

COMPANY	COUNTY	NEW JOBS	RETRAINED JOBS	INVESTMENT
ABC Industries, Inc.	Kosciusko	0	34	\$794,000
ACCENT Marketing Services, LLC	Clark	117	324	\$380,000
Adams Remco Inc.	St. Joseph	0	6	\$0
ADAPTASOFT, Inc.	Pulaski	25	14	\$1,100,400
Aisin U.S.A. Mfg., Inc.	Jackson	0	340	\$59,000,000
Allegheny Ludlum Corporation	Henry	0	131	\$4,900,000
Allied Solutions, LLC	Hamilton	83	162	\$2,368,566
American Licorice Company	LaPorte	35	82	\$1,800,000
American Speciality Insurance & Risk Services	Huntington	0	22	\$0
ArcelorMittal	Lake	0	1614	\$100,000,000
Ash Brokerage Corporation	Allen	0	30	\$0
Atlas Logistics Group Retail Services LLC	Shelby	53	500	\$20,239,211
B & B Manufacturing, Inc.	LaPorte	5	44	\$450,000
Batesville Tool & Die, Inc.	Ripley	0	354	\$3,379,000
Beach Mold and Tool, Inc.	Floyd	124	202	\$160,761
Berry Plastics Corporation	Vanderburgh	47	772	\$19,000,000
Bollhoff Rivnut, Inc. Fastening & Assembly Technologies	Noble	3	77	\$1,175,000
Bradshaw Insurance Group Inc.	Carroll	0	1	\$0
BRC Rubber & Plastics, Inc.	Blackford	25	139	\$1,005,000
Carbide Grinding Co., Inc.	Madison	8	14	\$1,950,000
Caterpillar Logistics Services	Hancock	0	154	\$3,330,000
CCI Thermal Technologies, Inc.	Decatur	2	8	\$687,500
Clayton Services, Inc.	Marion	2	14	\$214,296
ComputerDoc Computer Services, Inc.	Marshall	0	1	\$0
Cornerstone Environmental, Health and Safety, Inc.	Boone	0	28	\$30,000
Corpak Plymouth	Marshall	18	27	\$1,000,000
Crown International	Elkhart	0	87	\$4,000,000
D C Current, Inc.	Marshall	8	22	\$420,000
Damon Corporation	Elkhart	120	591	\$9,000,000
Dekko Technologies, LLC	Kosciusko	65	173	\$2,264,619
Dekko Technologies, LLC	Kosciusko	58	101	\$2,264,619
Delco Foods	Marion	0	21	\$1,500,000
Dresser, Inc.	Fayette	88	145	\$2,000,000
Essenhaus Foods, LLC	Elkhart	4	17	\$3,500,000
Exact-Tech Machining, Inc.	Elkhart	5	6	\$222,000
Ferno-Washington, Angola Division	Steuben	8	8	\$350,000
First Advantage Background Services	Hamilton	19	43	\$613,980
Flanders Electric Motor Service, Inc.	Vanderburgh	16	172	\$1,954,140
Four Winds International	Elkhart	140	269	\$926,382

Expansion/Retention/Training Projects

COMPANY	COUNTY	NEW JOBS	RETRAINED JOBS	INVESTMENT
Fox and Fox, Inc.	Marion	0	1	\$0
Gartland Foundry Company	Vigo	10	107	\$1,000,000
Gary Public Library	Lake	0	1	\$0
Gecom Corporation	Decatur	50	1254	\$4,476,730
General Cable Industries, Inc.	Marion	6	75	\$8,418,100
Geocel Corporation	Elkhart	6	72	\$335,000
George Koch Sons, LLC	Vanderburgh	0	99	\$329,838
Grain Dealers Mutual Insurance Company	Marion	0	11	\$0
Graphic Packaging International	Noble	0	130	\$26,000
Guardian Automotive Products, Inc.	Noble	10	260	\$525,000
Halo, LLC	Hamilton	25	51	\$741,365
Haynes International, Inc.	Howard	65	110	\$17,562,000
Heartland Payment Systems	Clark	75	317	\$27,500,000
Heraeus Electro-Nite Company	Miami	7	110	\$2,286,000
Hoosier Molded Products	St. Joseph	19	77	\$450,000
Hoosier Tank and Manufacturing Incorporated	St. Joseph	11	74	\$2,300,000
Howa USA Incorporated	Wayne	11	31	\$1,152,000
Index Corporation	Hamilton	10	35	\$80,000
Indiana Insurance Company	Hamilton	0	68	\$0
Industrial Dielectrics, Inc.	Hamilton	10	151	\$1,400,000
InsureMax Insurance Company	Warrick	0	1	\$0
Integrated Manufacturing and Assembly, LLC	Adams	10	221	\$1,015,000
J.O. Mory, Inc.	LaGrange	4	10	\$50,000
Juno Lighting Group	Hamilton	36	186	\$250,000
King Systems Corporation	Hamilton	27	426	\$3,700,000
Knauf Insulation GmbH	Shelby	25	225	\$123,000,000
LEP Special Fasteners, Inc.	Clinton	17	164	\$11,600,000
LHP Software, LLC	Bartholomew	90	90	\$900,000
Lincoln National Corporation	Allen	0	160	\$0
Mac Machine & Metal Works, Inc.	Fayette	3	38	\$200,000
Main Street Power Mail, Inc.	Hamilton	20	5	\$1,415,000
Manchester Metals LLC	Wabash	15	120	\$1,125,000
Matrix Integration, LLC	Dubois	0	19	\$0
Micropulse, Inc.	Whitley	100	105	\$3,300,000
Mohler Technology, Inc.	Warrick	8	25	\$470,000
Moongate Technologies, Inc.	Marion	0	2	\$0
Muncie Power Products, Inc.	Delaware	22	100	\$910,000
Mursix Corporation and TFX Plating Company LLC	Delaware	9	102	\$1,500,000
Northstar Aerospace USA, Inc.	Madison	13	47	\$1,500,000

2007 Indiana Economic Successes (cont.)

Expansion/Retention/Training Projects

COMPANY	COUNTY	NEW JOBS	RETRAINED JOBS	INVESTMENT
NSK Corporation	Union	0	176	\$3,235,000
Ohio Rod Products, Inc.	Ripley	4	86	\$1,325,000
Omni Technologies, Inc.	Dearborn	7	36	\$421,000
ONB Insurance Group, Inc.	Vigo	0	20	\$0
Pactiv Corporation	LaPorte	9	48	\$600,000
Paragon Medical, Inc.	Kosciusko	174	302	\$6,500,000
Parker-Hannifin	Allen	0	746	\$780,000
Perkins Logistics LLC	Hamilton	20	50	\$14,930,000
Peyton's Northern	Wells	8	941	\$77,814,000
PFG Hi Tech Coatings	Noble	16	34	\$300,000
PHD, Inc.	Allen	0	348	\$2,500,000
Primex Plastics Corporation	Wayne	0	205	\$8,500,000
Quaker Tropicana Gatorade	Marion	5	445	\$2,000,000
Raybestos Products Company	Montgomery	0	70	\$1,247,000
Reflex Industries, Inc.	Elkhart	50	89	\$1,315,000
Reliable Tool & Machine Company, Inc.	Noble	0	120	\$245,000
Remy, Inc.	Madison	0	53	\$5,090,000
Sacoma International, Inc.	Bartholomew	18	67	\$600,000
Standard Locknut, LLC	Hamilton	10	155	\$1,200,000
Superior Aluminum Alloys, LLC	Allen	0	187	\$1,000,000
Thunderbird Products	Adams	12	321	\$5,175,000
ThyssenKrupp Presta Terre Haute, LLC	Vigo	17	80	\$13,133,000
Tolliver Glass, Inc.	Knox	9	0	\$230,000
Total Response, Inc.	Marion	20	88	\$400,000
Trahin Miller Insurance Services, Inc.	Marion	0	3	\$0
Tyson Mexican Original, Inc.	Jay	26	392	\$4,000,000
Unilever HPC	Lake	0	210	\$24,669,000
United States Steel Corporation	Porter	80	765	\$48,000,000
United Technologies Electronic Controls, Inc.	Huntington	45	563	\$1,900,000
Unitek Sealing Solutions Corp.	LaPorte	7	53	\$1,000,000
Value Production, Inc.	St. Joseph	3	8	\$1,200,000
Vestil Manufacturing Corp.	Steuben	50	200	\$2,900,000
Wabash Plastics, Inc.	Vanderburgh	10	190	\$1,500,000
Weaver Popcorn Company	Grant	50	305	\$7,452,330
Williams Bros. Health Care Pharmacy, Inc.	Daviess	21	29	\$600,000

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